

**U.S. Department of Justice**  
Washington, DC 20530

**Exhibit A to Registration Statement  
Pursuant to the Foreign Agents Registration Act of  
1938, as amended**

**INSTRUCTIONS.** Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently. The filing of this document requires the payment of a filing fee as set forth in Rule (d)(1), 28 C.F.R. § 5.5(d)(1). Compliance is accomplished by filing an electronic Exhibit A form at <https://www.fara.gov>.

Privacy Act Statement. The filing of this document is required by the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide this information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the FARA Unit in Washington, DC. Statements are also available online at the FARA Unit's webpage: <https://www.fara.gov>. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public online at: <https://www.fara.gov>.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .22 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, FARA Unit, Counterintelligence and Export Control Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name of Registrant  Ervin Graves Strategy Group LLC	2. Registration Number  7660
3. Primary Address of Registrant  455 craig Rd NE, Ranger, GA 30734-9703	
4. Name of Foreign Principal  The Ministry of Foreign Affairs and East African Cooperation	5. Address of Foreign Principal  Government City, Mtumba Area Dodoma, Tanzania TANZANIA 40466
6. Country/Region Represented  TANZANIA	
7. Indicate whether the foreign principal is one of the following:	
<input checked="" type="checkbox"/> Government of a foreign country <sup>1</sup> <input type="checkbox"/> Foreign political party <input type="checkbox"/> Foreign or domestic organization: If either, check one of the following: <div style="display: flex; justify-content: space-between;"> <div style="flex: 1;"> <input type="checkbox"/> Partnership  <input type="checkbox"/> Corporation  <input type="checkbox"/> Association         </div> <div style="flex: 1;"> <input type="checkbox"/> Committee  <input type="checkbox"/> Voluntary group  <input type="checkbox"/> Other (<i>specify</i>) _____         </div> </div>	
<input type="checkbox"/> Individual-State nationality _____	

8. If the foreign principal is a foreign government, state:

- Branch or agency represented by the registrant

b) Name and title of official(s) with whom registrant engages  
Ambassador Dr. S.W. Shelukindo, Permanent Secretary, Ministry of Foreign Affairs

<sup>1</sup> "Government of a foreign country," as defined in Section 1(e) of the Act, includes any person or group of persons exercising sovereign de facto or de jure political jurisdiction over any country, other than the United States, or over any part of such country, and includes any subdivision of any such group and any group or agency to which such sovereign de facto or de jure authority or functions are directly or indirectly delegated. Such term shall include any faction or body of insurgents within a country assuming to exercise governmental authority whether such faction or body of insurgents has or has not been recognized by the United States.

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9. If the foreign principal is a foreign political party, state:

a) Name and title of official(s) with whom registrant engages

b) Aim, mission or objective of foreign political party

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10. If the foreign principal is not a foreign government or a foreign political party:

a) State the nature of the business or activity of this foreign principal.

b) Is this foreign principal:

Supervised by a foreign government, foreign political party, or other foreign principal

Yes  No

Owned by a foreign government, foreign political party, or other foreign principal

Yes  No

Directed by a foreign government, foreign political party, or other foreign principal

Yes  No

Controlled by a foreign government, foreign political party, or other foreign principal

Yes  No

Financed by a foreign government, foreign political party, or other foreign principal

Yes  No

Subsidized in part by a foreign government, foreign political party, or other foreign principal

Yes  No

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11. Explain fully all items answered "Yes" in Item 10(b).

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12. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

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## EXECUTION

In accordance with 28 U.S.C. § 1746, and subject to the penalties of 18 U.S.C. § 1001 and 22 U.S.C. § 618, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this statement filed pursuant to the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, that he/she is familiar with the contents thereof, and that such contents are in their entirety true and accurate to the best of his/her knowledge and belief.

Date

Printed Name

Signature

01/09/2026

John Thomas "Tom" Graves Jr.

/s/John Thomas "Tom" Graves Jr.

## EXECUTION

In accordance with 28 U.S.C. § 1746, and subject to the penalties of 18 U.S.C. § 1001 and 22 U.S.C. § 618, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this statement filed pursuant to the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, that he/she is familiar with the contents thereof, and that such contents are in their entirety true and accurate to the best of his/her knowledge and belief.

Date

Printed Name

Signature

1/9/2026

John Thomas "Tom" Graves Jr.

A handwritten signature in black ink that reads "Tom Graves". The "T" is capitalized and the "G" is also capitalized, with a small "m" preceding the "G". The signature is written in a cursive, fluid style.

U.S. Department of Justice  
Washington, DC 20530

**Exhibit B to Registration Statement  
Pursuant to the Foreign Agents Registration Act of  
1938, as amended**

**INSTRUCTIONS.** A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements, or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. Compliance is accomplished by filing an electronic Exhibit B form at <https://www.fara.gov>.

**Privacy Act Statement.** The filing of this document is required for the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide the information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the FARA Unit in Washington, DC. Statements are also available online at the FARA Unit's webpage: <https://www.fara.gov>. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public online at: <https://www.fara.gov>.

**Public Reporting Burden.** Public reporting burden for this collection of information is estimated to average .32 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, FARA Unit, Counterintelligence and Export Control Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name of Registrant  Ervin Graves Strategy Group LLC	2. Registration Number  7660
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3. Name of Foreign Principal  
  
The Ministry of Foreign Affairs and East African Cooperation

Check Appropriate Box:

4.  The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach a copy of the contract to this exhibit.
5.  There is no formal written contract between the registrant and the foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach a copy of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
6.  The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, and the fees and expenses, if any, to be received.
7. What is the date of the contract or agreement with the foreign principal? 01/01/2026
8. Describe fully the nature and method of performance of the above indicated agreement or understanding.

See Attached agreement for full terms, details and anticipated scope of work.

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9. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

**See Attached agreement for full terms, details and anticipated scope of work.**

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10. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act.<sup>1</sup>

Yes  No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose. The response must include, but not be limited to, activities involving lobbying, promotion, perception management, public relations, economic development, and preparation and dissemination of informational materials.

**See Attached agreement for full terms, details and anticipated scope of work.**

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11. Prior to the date of registration<sup>2</sup> for this foreign principal has the registrant engaged in any registrable activities, including political activities, for this foreign principal?

Yes  No

If yes, describe in full detail all such activities. The response should include, among other things, the relations, interests, and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored, or delivered speeches, lectures, social media, internet postings, or media broadcasts, give details as to dates, places of delivery, names of speakers, and subject matter. The response must also include, but not be limited to, activities involving lobbying, promotion, perception management, public relations, economic development, and preparation and dissemination of informational materials.

Set forth below a general description of the registrant's activities, including political activities.

**See Attached agreement for full terms, details and anticipated scope of work.**

Set forth below in the required detail the registrant's political activities.

Date	Contact	Method	Purpose
			No Political Activity Contacts to Report

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12. During the period beginning 60 days prior to the obligation to register<sup>3</sup> to the date of registration for this foreign principal, has the registrant received from the foreign principal, or from any other source, for or in the interests of the foreign principal, any contributions, income, money, or thing of value either as compensation, or for disbursement, or otherwise?

Yes  No

If yes, set forth below in the required detail an account of such monies or things of value.

Date Received	From Whom	Purpose	Amount/Thing of Value
01/07/2026	Wire Transfer	Initial Payment to Bind Agreement	\$ 45,000.00
			\$ 45,000.00
			Total

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13. During the period beginning 60 days prior to the obligation to register<sup>4</sup> to the date of registration for this foreign principal, has the registrant disbursed or expended monies, or disposed of anything of value other than money, in connection with activity on behalf of the foreign principal or transmitted monies to any such foreign principal?

Yes  No

If yes, set forth below in the required detail an account of such monies or things of value.

Date	Recipient	Purpose	Amount/Thing of Value
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<sup>1</sup> "Political activity," as defined in Section 1(o) of the Act, means any activity which the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

<sup>2,3,4</sup> Pursuant to Section 2(a) of the Act, an agent must register within ten days of becoming an agent, and before acting as such.

## EXECUTION

In accordance with 28 U.S.C. § 1746, and subject to the penalties of 18 U.S.C. § 1001 and 22 U.S.C. § 618, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this statement filed pursuant to the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, that he/she is familiar with the contents thereof, and that such contents are in their entirety true and accurate to the best of his/her knowledge and belief.

Date

Printed Name

Signature

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01/09/2026

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John Thomas "Tom" Graves Jr.

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/s/John Thomas "Tom" Graves Jr.

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## EXECUTION

In accordance with 28 U.S.C. § 1746, and subject to the penalties of 18 U.S.C. § 1001 and 22 U.S.C. § 618, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this statement filed pursuant to the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, that he/she is familiar with the contents thereof, and that such contents are in their entirety true and accurate to the best of his/her knowledge and belief.

Date

Printed Name

Signature

1/9/2026

John Thomas "Tom" Graves Jr.

A handwritten signature in black ink that reads "Tom Graves". The "T" is capitalized and the "G" is also capitalized, with a small "m" preceding "Tom".

## AGREEMENT FOR SERVICES

January 01, 2026

THIS AGREEMENT FOR SERVICES (the "Agreement") made and entered into as of December 15, 2025, (the "Effective Date") by and between Ervin Graves Strategy Group, LLC, a Georgia based company, (hereinafter referred to as the "Company") with offices located at 410 First Street, SE, Suite 300, Washington, DC 20003, and The Ministry of Foreign Affairs and East African Cooperation, Government City, Mtumba Area, 40466, Dodoma, Tanzania, (hereinafter referred to as the "Client") located at P.O. Box 2933, Dodoma Tanzania, in consideration of the mutual agreements and understandings hereinafter stated shall bind the parties as follows:

### WITNESSETH:

The Company agrees that the services provided in accordance with this Agreement acquired by Client shall be performed on its behalf by the Company, persons associated with the Company and persons designated by the Company. Any reference to the Company in this Agreement includes Company, persons associated with the Company and persons designated by the Company.

### SCOPE OF WORK:

See APPENDIX A.

### TERMS & DISCLOSURES:

Company will register to lobby for Client in relation to the matters described in Appendix A, as well as for its work with covered officials throughout federal agencies, in assisting Client with achieving its goals in accordance with current regulations in the Lobby Disclosure Act and the Foreign Agents Registration Act.

For services rendered hereunder, Client agrees to pay the Company monthly payments ("Payment") of \$45,000.00 for twenty-four (24) months (the "Term") from the Effective Date. Upon execution of the of the Agreement and prior to any services, Client will provide a prepayment to the Company for the first three (03) months.

This Agreement shall commence on the Effective Date and shall continue in full force and effect for the Term or until it is unilaterally terminated by either party. Either party may terminate this Agreement without penalty to the other party, at any time, with not less than thirty (30) days prior written notice to the other party. If the Client terminates the agreement prior to the end of the Term, the Client agrees to pay the balance of any unpaid Payments and expenses by the termination date. At the end of the Term, if neither party has terminated the Agreement, the Agreement shall be extended for another Term, including any amendments thereto.

Fees, expenses and/or monthly Payments will be invoiced at the beginning of each month and payable within thirty (30) days of invoice via ACH, unless otherwise noted.

If the effective date is any other date than the 1st of a month, a pro-rated amount for the remaining days of the initial month will be billed on the effective date for the first partial month. The monthly Fee will be applied to Company services for the Client. The Client agrees to reimburse the Company for any actual and normal expenses on behalf of the Client to carry out the services of this Agreement, such as first-class air

travel, lodging, meals and ground transportation, and any incidental travel expenses incurred by the Company provided that the notification of such expenses have been pre-approved in writing by the Client in advance. In addition, the Client will reimburse the Company for any out of the ordinary office related expenses, including the contracting of outside consultants, for issues areas that fall outside of the scope as defined in Appendix A.

Any monthly payment made by the Client more than thirty (30) days after the monthly fee due date may be subject to an interest charge by the Company at the per annum rate of 1.5% per year from the monthly fee due date paid or, if less, the maximum legal rate permissible under applicable law.

The Company and the Client shall each indemnify and hold harmless, its parents, subsidiaries, affiliates and its directors, employees and agents from and against any liability, claim, damage, cost or expense (including attorneys' fees) arising from or relating to any actions or omissions of either party or their agents or arising from any breach by either party of any provision of this Agreement.

The Company hereby represents and warrants that no part of any Fees paid by the Client to the Company will be used directly or indirectly to make payments, gratuities, emoluments or to confer any other benefit to an official of any government or political party.

The provisions of this Agreement concerning indemnities, confidentiality, publicity, and interpretation of the Agreement shall remain in effect after the expiration or termination of the Agreement.

In performing any tasks set out in this Agreement, it is recognized that the Client may provide the Company with information and data which the Client considers confidential and proprietary. The Company agrees to protect such proprietary information and data. The Company will not, at any time, use or divulge such confidential and proprietary information to third parties except with the written consent of the Client as is required in the performance of any task hereunder. Upon termination of this Agreement or at any time prior to termination when requested by the Client, the Company shall, as directed by the Client, immediately destroy or deliver to the Client all confidential and proprietary information and other Client property and shall not retain any copies.

Any and all invoices required hereunder shall be submitted to the Client as follows:

Client Name: \_\_\_\_\_

Client Address: \_\_\_\_\_  
\_\_\_\_\_

Accounting Contact: \_\_\_\_\_

Accounting Phone: \_\_\_\_\_

Accounting Email: \_\_\_\_\_

ACH information will be provided for payment submission upon request or at time of billing.

Billing Email: ervingraves@bill.com

The Company shall perform all services hereunder in a professional manner in accordance with applicable professional and industry standards. The Company agrees to comply with all the Client's policies, rules and regulations that may be in effect during the term of this Agreement, as well as all U.S. Federal statutes, ordinances and regulations, including those relating to lobbying efforts and the Foreign Agents Registration Act. The Company shall provide all such information as needed by the Client to report any lobbying efforts.

This Agreement constitutes the entire agreement of the Parties regarding the subject matter of the Agreement and supersedes all prior and contemporaneous statements, promises, understandings or agreements, written or oral, regarding the subject matter of this Agreement. The parties hereby agree that any amendments, changes, renewals, or modifications to this Agreement shall not become effective unless the same shall be in writing, signed by the parties and attached hereto.

Neither party may assign or transfer this Agreement, in whole or in part, without the prior written consent of the other party, which consent shall not be unreasonably withheld, conditioned, or delayed.

This Agreement shall be construed and interpreted in accordance with the laws of the District of Columbia. If any provision in this Agreement is held to be invalid, illegal, or unenforceable in any respect by a court of competent jurisdiction, the validity, legality, and enforceability of the remaining provisions of this Agreement shall not in any way be affected or impaired. No waiver of any provision of this Agreement shall be valid unless in writing and signed by the party against whom such waiver is sought to be enforced. A waiver or consent given by a party on any occasion is effective only in that instance and shall not be construed as a bar to, or waiver of, any right on any other occasion.

All notices required or permitted under this Agreement shall be in writing and shall be deemed given and made (i) if by personal delivery, on the date of such delivery, (ii) if by nationally recognized overnight courier, on the next business day following deposit and (iii) if by certified mail, return receipt requested, postage prepaid, on the third business day following such mailing.

SIGNATURE PAGE FOLLOWS

Company: Ervin Graves Strategy Group, LLC  
Practice Area: International  
Source: Scott Hommel  
Authorizing Signature: Tom Graves  
Signed by: Tom Graves  
Title: President and CEO  
Date Signed: December 30, 2025

Client Name: Ministry of Foreign Affairs and East African Cooperation  
Client Signature:   
Signed by: Amb. Dr. S.W. Shelukundo  
Title: Permanent Secretary, Ministry of Foreign Affairs  
Date Signed: 19/12/25

## APPENDIX A. SCOPE OF WORK (SOW)

### Engagement with Congress and Executive Branch Agencies:

- Outreach to relevant Members of Congress and staff, particularly those on committees with jurisdiction over foreign affairs, defense, trade, appropriations, and national security
- Targeted engagement with Executive Branch departments and agencies as needed
- Coordination with key caucuses and coalitions, such as the Congressional Black Caucus, Congressional Hispanic Caucus and Conference, and the Congressional Asian Pacific American Caucus

### Strategic Advisory Support:

- Review and analysis of policy developments relevant to Tanzania's interests.
- Research U.S. government requirements for rare earth minerals
- Assess how U.S. requirements align with Tanzania's rare earth mineral potential
- Provide recommendations for diplomatic, economic, and security-related initiatives
- Messaging support to ensure alignment with U.S. priorities and to reinforce Tanzania's role as a constructive partner
- Seek public relations, media and social media opportunities

### Promoting Trade, Investment, and Diplomatic Cooperation:

- Prioritize actionable goals to:
  - Promote foreign direct investment
  - Highlight Tanzania's robust rare earth mineral deposits
  - Expand international trade
  - Foster tourism
- Highlight Tanzania's contributions to regional and global security, to include:
  - Cultivating strategic relationships across both public and private sectors
  - Showcasing Tanzania's economic and infrastructure advancements
  - Positioning the country as a reliable partner in counterterrorism and democratic engagement

### Third-Party Validation Strategy and Think Tank Outreach:

- In today's policymaking environment, third-party validators, respected voices from Congress, think tanks, academia, and former officials often carry greater weight than direct advocacy. We will:
  - Identify and equip credible champions to reinforce Tanzania's strategic value
  - Support their engagement to advance specific policy initiatives
  - Shape positive narratives around Tanzania's role in key areas such as regional stability, economic development, and democratic reform
  - Arrange speaking and roundtable opportunities

END OF SOW

Client Initials:



Company Initials:

